

# **Agenda**

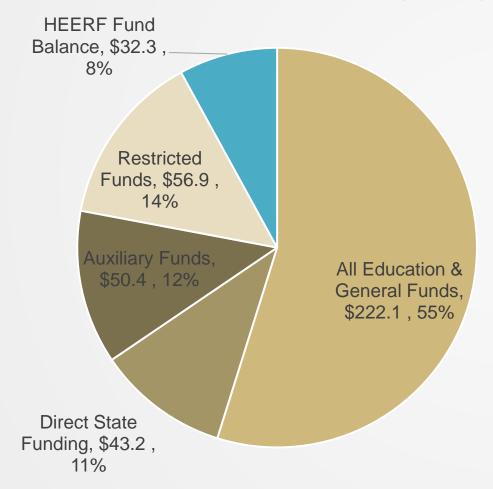
- Revenue and Expenses Trends
- > FY 2022-23 Budget Planning
- What Does This Mean?
- Discussion





# Where does our money come from?





### **Unrestricted General Fund**

Main Campus UG and Grad Tuition (aka, D1)

### Auxiliary and Self-Funded Activities

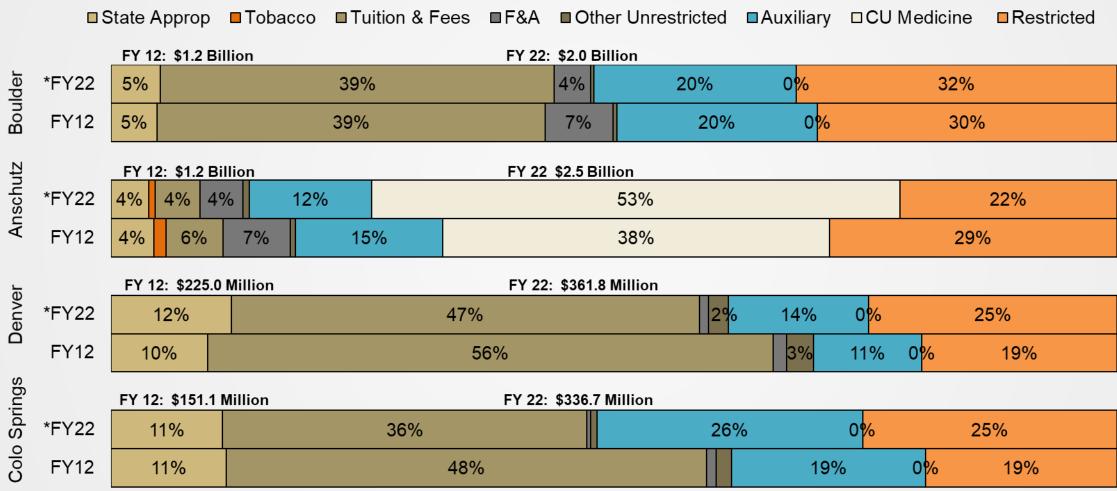
- Extended Studies (D2)
- Continuing Education for non-credit (D3)
- Housing and Wellness Center

### Restricted Funds

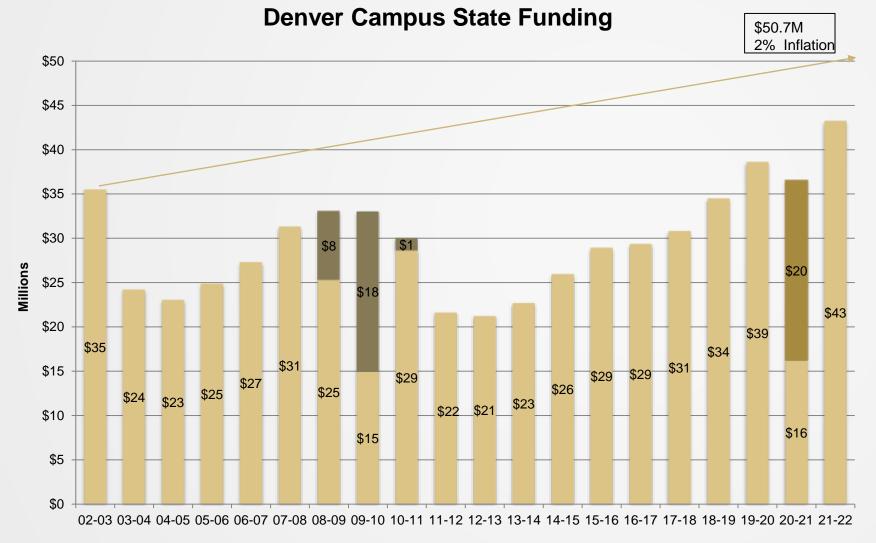
- Financial Aid
- Sponsored project awards (e.g., grants, contracts from businesses, foundations, and federal or state government agencies)
- Gifts
- Other Federal Aid (e.g., CARES ACT, HEERF)



# **Current Funds - Funding History by CU Campus**



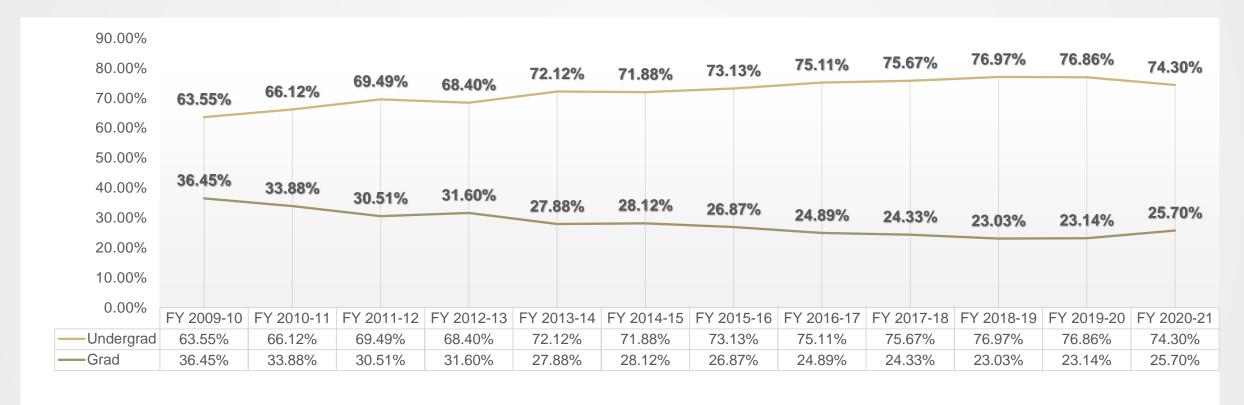
# State of Colorado Funding



Despite recent increases in state appropriations for higher education, funding levels are relatively unchanged since FY 2002-03



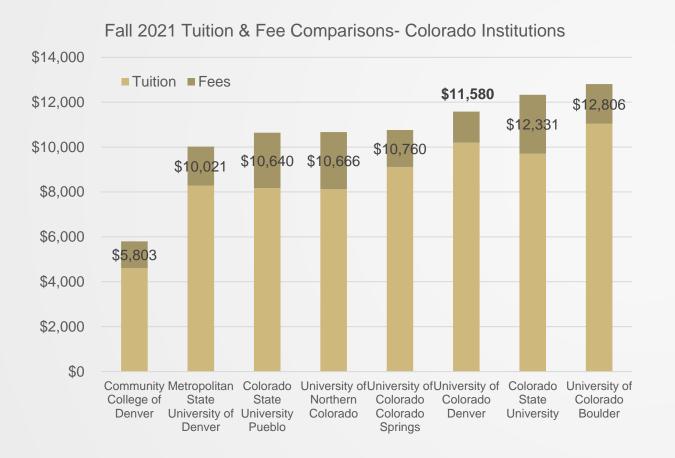
# Increasing Reliance on Undergraduate Tuition Revenue: Undergraduate and Graduate Tuition Revenue as % of Total

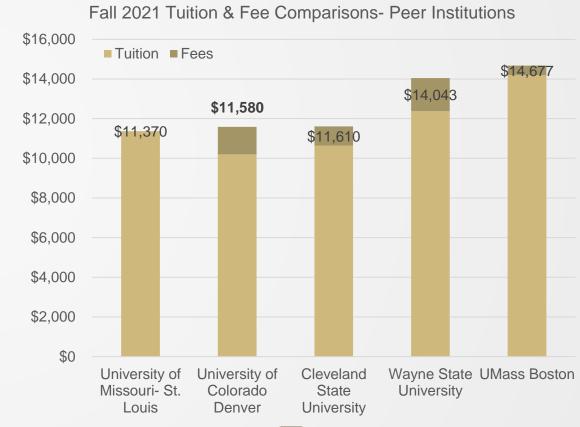




# Increasing Reliance on Undergraduate Tuition Revenue:

### **Undergraduate Resident Tuition & Fees**

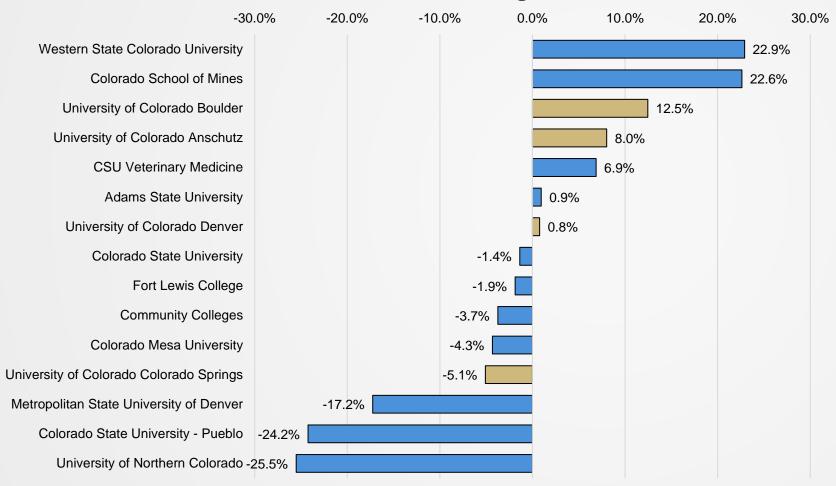




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### **State Enrollment Trends**

### Fall Census Headcount % Change 2016 to 2021



Over the past 5-years, enrollment has grown for most of the campus in the University of Colorado system while most other Colorado public institutions have experienced significant declines



# **Auxiliary Enterprises**

General Auxiliary

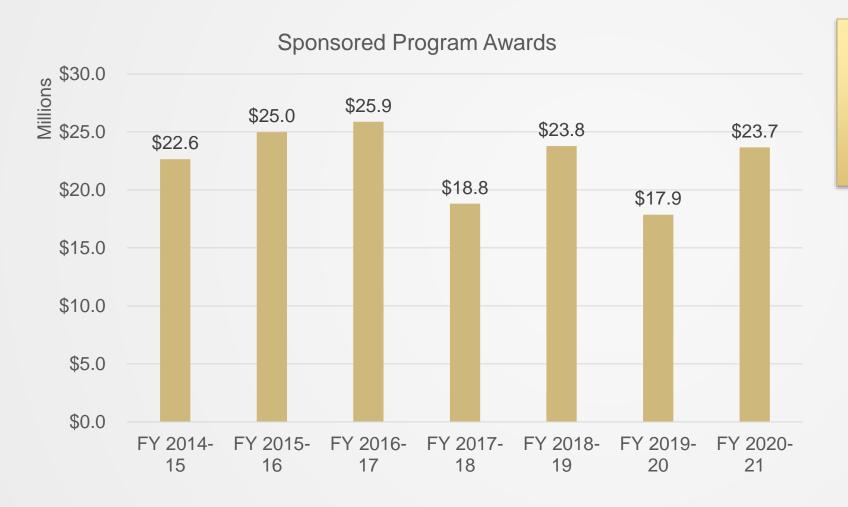
- Lynx Crossing
- City Heights
- Student Wellness Center
- A small amount of parking

Education Related Auxiliary

- School and College Extended Studies and Continuing and Professional Education
- International College of Beijing
- CU Succeed
- Fee for service



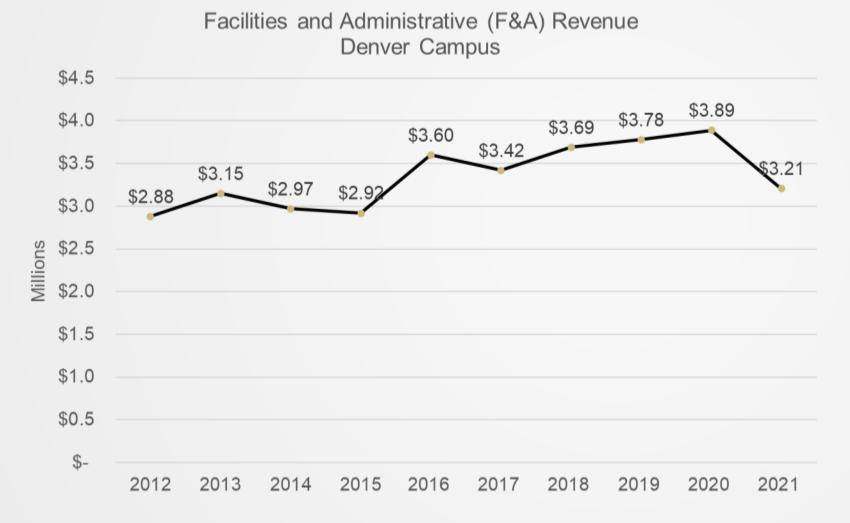
# Flat Growth in Sponsored Research



Less than half of our restricted fund is sponsored research, which is another factor increasing our reliance on undergraduate tuition revenue



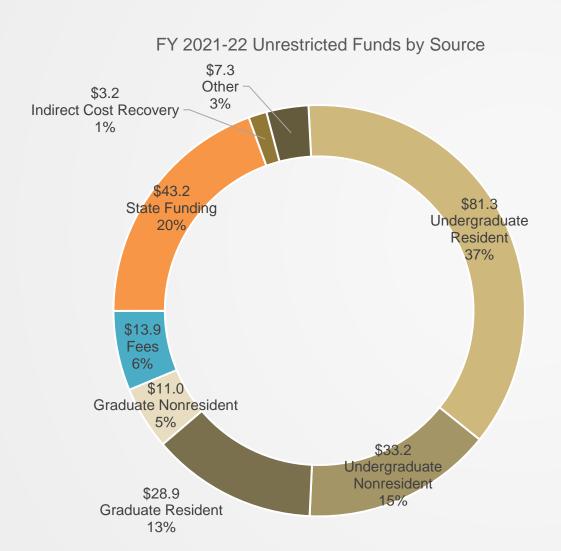
# Flat Growth in Sponsored Research



F&A Has Been Relatively Flat Over the Past Ten-Years



# Where does our money come from?

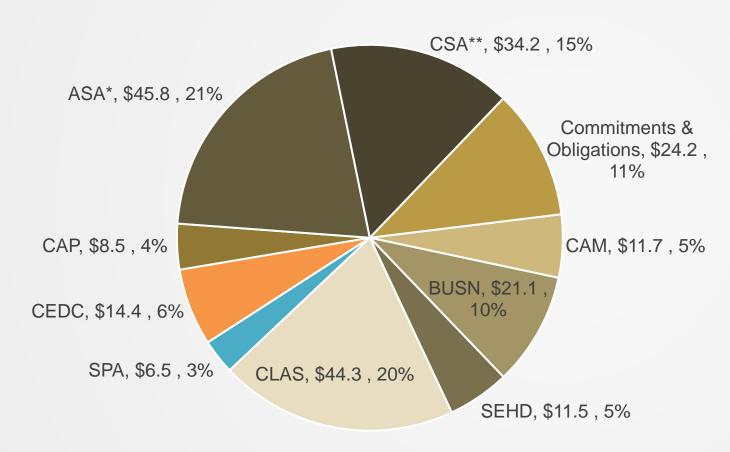


- Our budgeted unrestricted fund revenue is \$222.1M
- 76% of the unrestricted fund revenue is from students and families (tuition & fees)



# Where does our money go?

FY 2021-22 Unrestricted Fund Budget (\$222.1M)



- All \$222.1M of our budgeted unrestricted fund revenue is allocated through the budget process
  - Central Support Units are reviewed by CACB
  - School/college budgets allocated through budget model
  - Strategic initiatives pool reviewed by CACB



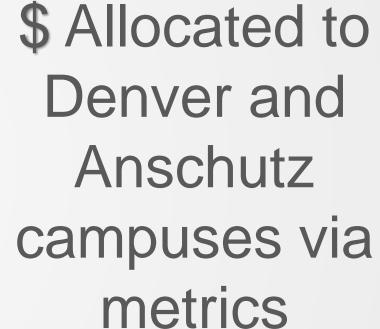
<sup>\*</sup>ASA includes Graduate School, Institutional Aid, Research, and Library

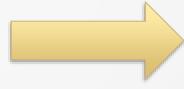
<sup>\*\*</sup>CSA includes Facilities

### **Shared Campus Administration**

- Central Services & Administration (CSA)
  - Office of Information Technology
  - Human Resources
  - Facilities Operations
  - Financial Services
  - Police and Security
- Academic and Student Affairs (ASA)
  - Faculty Affairs
  - Student Affairs
  - Academic Planning
  - Office of Institutional Research & Effectiveness
  - International Affairs









# **Commitments & Obligations**

**Debt Service** 

ICCA

AHEC

Insurance

Tuition Assistance Benefit

Dependent Tuition Benefit

Budget Contingency Tuition Bad Debt



# **Setting the Stage for FY 2022-23**

### **Balancing Mandatory Costs and Strategic Investments**

# Mandatory



### Areas for Investment

Salary Pool for Exempt Faculty & Staff Central Support Operating Unit Initiatives **Budgets New Capital Projects** 

Student Recruitment Campus-wide Reserves and

Institutional Financial Aid

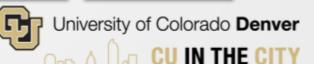
Contingencies

Research and **Creative Work**  School/College Initiatives

> Deferred Maintenance

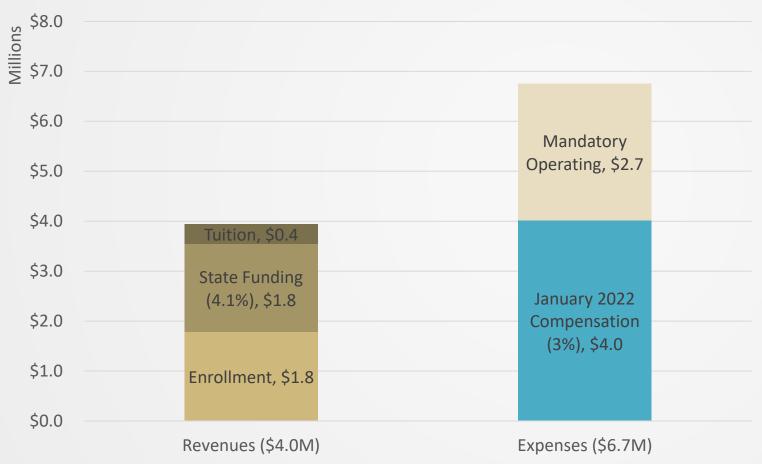
Investments in Student Retention

Diversity, Equity and Inclusion Initiatives



### FY 2022-23 Initial Planning

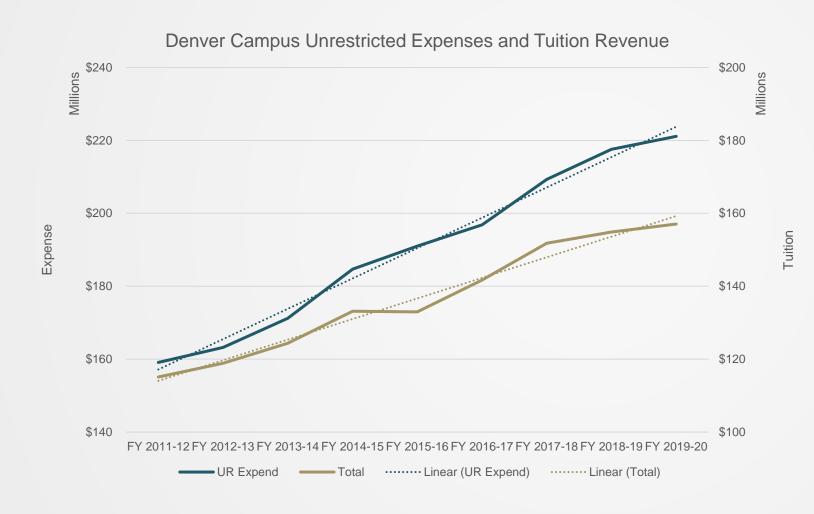




- 0% undergraduate resident tuition increase
- State funding increase of 4.1%
- Small tuition revenue increase from market balancing of graduate resident rates
- Reduction in ICCA included in mandatory operating, partially offsets the FY 2021-22 compensation increase
- 0% compensation increase for January 1, 2023



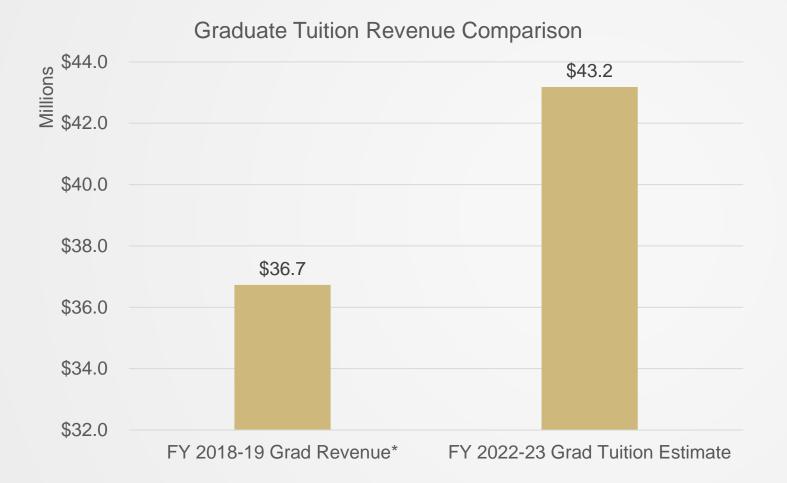
### **Historical Structural Gap**



- Expenses have increased by an average of 4.1% per year since FY 2011-12
  - Over this 10-year period, expenses have increased 40%
- Tuition revenue has increased by an average of 3% per year since FY 2011-12
  - Over this 10-year period, tuition revenues increased 34%



# **Upcoming Graduate Tuition Cliff**

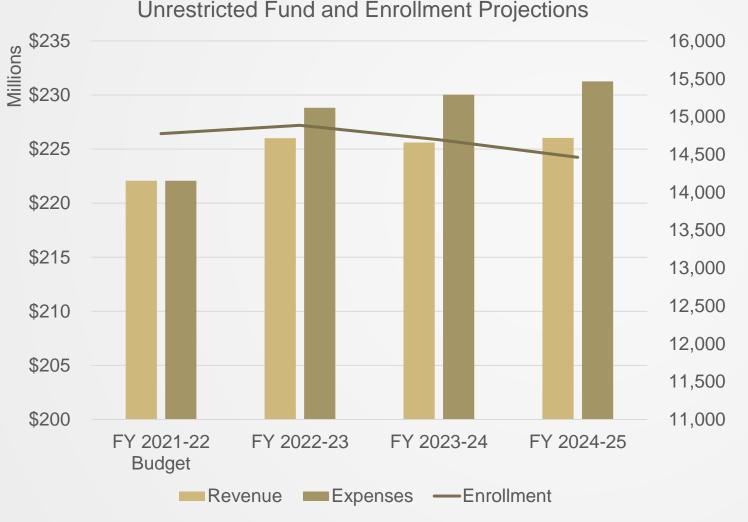


- Undergraduate tuition revenue is declining.
- Graduate tuition revenue is increasing, helping the campus overall.
- Returning to FY 2018-19
   enrollment levels would result in
   a decrease in tuition of about
   \$6.5 million.



<sup>\*</sup>Adjusted for tuition rate change to isolate the effect of enrollment only

### Revenue and Expense Looking Forward



- Based on the current enrollment forecast, our revenue picture is challenging in the near future
  - Enrollment mix has shifted to more volatile student populations, such as nonresident and graduate
- Expenses will continue to grow by at least mandatory increases, leading to further budget pressure



### FY 2022-23 Budget Requests

\$15M Onetime \$25M Total \$10M Ongoing

- We have one-time funds to utilize to kickstart the campus strategic plan, as well as onetime Advancing the Strategic Plan funds from the President's Office
- The campus needs to ensure that one-time funds are used only for one-time items (for example, deferred maintenance capital projects)
- We need to look for ways to strategically deploy these onetime resources to provide flexibility in future budgets (for example, reducing debt service)

University of Colorado Denver

### What Does This Mean?

Mandatory increases consistently absorbs the revenue increases every year, leaving little room for on-going investments We have one-funds to kickstart the initiatives coming out of the Strategic Plan We have historically funded on-going items using one-time resources, which has caused our historical structural gap We will all have to reallocate on-going funds to campus priorities in order to make the Strategic Plan come to life We need to prioritize and pace initiatives We must diversify our sources of revenue



# Strategic Planning and Budget Calendar

	July	August	Sept.	October	Nov.	Dec.	January	Feb	March	April	May	June
Strategic Planning		Offsite strategic planning meetings	Strategic Plan Funding discussions	Strategic Plan funding decisions finalized								
FY 2022-23 Budget Cycle			Budget cycle kickoff		Budget templates released; Fee requests due	Budget templates due; Initial Global Budget Assumptions	Unrestricted Fund Budget Submission (Tuition, Fees, Comp)	Initial budget model review	Finalize Central Support Unit budgets; Strategic initiatives discussions	Strategic Initiatives decisions; Budget allocations finalized		
Other			Fall census; Jan 1 salary decision		Salary setting (if necessary)			BOR: 1 <sup>st</sup> Meeting on Budget, Tuition and Fees	Auxiliary budget projections due	BOR: 2 <sup>nd</sup> Meeting on Budget Tuition and Salary Pool		BOR: 3 <sup>rd</sup> Meeting on Budget BOR acts on Budget

